## **BALANCE SHEET**

At as Mar 31, 2011

Unit: VND

ASSETS	Code Not	te Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	218,971,198,775	166,610,123,535
I. Cash and cash equivalents	110	17,037,708,863	52,863,499,342
1. Cash	111	17,037,708,863	15,263,499,342
2. Cash equivalents	112		37,600,000,000
II. Short-term financial investments	120	-	-
1. Short-term investments	121		
2. Provision for devaluation of short-term security investments	129		
III. Receivables	130	103,077,409,704	64,310,606,208
Trade accounts receivables	131	96,701,747,092	56,568,002,544
2. Advances to suppliers	132	5,014,884,661	4,745,165,080
3. Short-term internal receivables	133		
4. Receivable in accordance with contracts in progress	134		
5. Other receivables	135	1,693,885,985	3,330,546,618
6. Provision for short-term bad receivables	139	(333,108,034)	(333,108,034)
IV. Inventories	140	97,002,242,350	47,278,806,779
1. Inventories	141	97,678,833,350	47,652,910,779
2. Provision for devaluation of inventories	149	(676,591,000)	(374,104,000)
V. Other short-term assets	150	1,853,837,858	2,157,211,206
Short-term prepaid expenses	151	847,704,739	880,327,109
2. VAT deductible	152	178,506,666	152,094,034
3. Tax and accounts receivable from State budget	154	106,464,442	106,464,442
4. Other short-term assets	158	721,162,011	1,018,325,621
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200	84,015,146,336	56,635,998,806
I. Long-term receivables	210		-
Long-term receivables from customers	211		
2. Capital receivable from subsidiaries	212		
3. Long-term inter-company receivables	213		
4. Other long-term receivables	218		
5. Provision for long-term bad receivable (*)	219		
II. Fixed assets	220	51,488,387,514	51,848,250,976
1. Tangible fixed assets	221	44,820,278,067	45,236,407,529
- Historical cost	222	58,557,523,439	65,282,342,906
- Accumulated depreciation	223	(13,737,245,372)	(20,045,935,377)
2. Finance leases fixed assets	224	-	-
- Historical cost	225		
- Accumulated depreciation	226		
3. Intangible fixed assets	227	3,025,612,556	2,947,062,556
- Historical cost	228	3,966,787,000	3,966,787,000
- Accumulated depreciation	229	(941,174,444)	(1,019,724,444)
4. Construction in progress expenses	230	3,642,496,891	3,664,780,891
III. Property investment	240	-	-
- Historical cost	241	-	-
- Accumulated depreciation (*)	242		-
IV. Long-term financial investments	250	31,906,632,100	4,177,632,100
Investment in subsidiaries	251		
2. Investment in joint-venture	252	29,546,638,000	1,817,638,000
3. Other long-term investments	258	3,944,000,000	3,944,000,000
4. Provision for devaluation of long-term finance investment	259	(1,584,005,900)	(1,584,005,900)
V. Other long-term assets	260	620,126,722	610,115,730
Long-term prepaid expenses	261	620,126,722	610,115,730
Deferred income tax assets	262		
3. Others	268		-
VI. Goodwill	269		26,858,520,000
TOTAL ASSETS	270	302,986,345,111	250,104,642,341

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		97,520,272,914	61,499,920,249
I. Short-term liabilities	310		96,959,380,914	60,896,047,029
Short-term borrowing and debts	311		-	-
2. Trade accounts payable	312		49,753,867,843	14,909,534,521
3. Advances from customers	313		12,794,721,953	4,778,186,900
4. Taxes and liabilities to State budget	314		6,476,973,915	6,654,573,505
5. Payable to employees	315		18,316,199,985	13,065,144,177
6. Payable expenses	316		188,147,569	113,164,310
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		3,379,959,409	12,350,239,573
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		6,049,510,240	9,025,204,043
II. Long-term liabilities	330		560,892,000	
Long-term accounts payables-Trade	331		-	
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		-	-
4. Long-term borrowing and debts	334		560,892,000	560,892,000
5. Deferred income tax	335			8,278,870
6. Provision for unemployment allowance	336		-	34,702,350
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		205,466,072,197	184,782,710,500
I. Capital sources and funds	410		205,466,072,197	184,782,710,500
1. Paid-in capital	411		81,341,610,000	81,341,610,000
2. Capital surplus	412		54,797,592,850	54,808,352,850
3. Other capital of owner	413			
4. Treasury stock	414			(1,345,000)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		4,639,228,115	-
7. Investment and development fund	417		17,636,370,157	29,390,676,596
8. Financial reserve fund	418		3,837,898,950	6,052,457,695
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		43,213,372,125	13,190,958,359
11. Capital for construction work	421			
II. Budget sources	430		-	<u>-</u>
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINARITY INTEREST	439		-	3,822,011,592
TOTAL RESOURCES	440		302,986,345,111	250,104,642,341

## **OFF BALANCE SHEET ITEMS**

Items	Code	ode Note Ending Balance		Beginning Balance	
2. Goods held under trust or for processing			1,431,386,527	1,431,386,527	
			50,753,000	50,753,000	
5. Foreign currencies:					
+ USD			111,753.05	7,869.24	
+ EUR			447,383.90	813,732.48	

## **INCOME STATEMENT**

**Quarter 1/2011** 

Unit: VND

_	Code	Note	Ouarter 1			
Items			Current year	Previous year		
1	2	3	4	5		
1. Sales	01		103,023,175,434	74,056,080,554		
2. Deductions	02		5,478,782,550	4,016,176,242		
3. Net sales and services	10		97,544,392,884	70,039,904,312		
4. Cost of goods sold	11		68,871,245,726	47,924,614,660		
5. Gross profit	20		28,673,147,158	22,115,289,652		
6. Financial income	21		809,738,609	1,129,095,812		
7. Financial expenses	22		76,297,699	435,803,492		
Include: Interest expense	23		7,572,042			
8. Selling expenses	24		7,584,797,911	5,632,243,194		
9. General & administrative expenses	25		6,655,219,571	4,550,142,041		
10. Net operating profit	30		15,166,570,586	12,626,196,737		
11. Other income	31		284,924,409	19,000,000		
12. Other expenses	32		95,584,900	5,100,000		
13. Other profit	40		189,339,509	13,900,000		
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		15,355,910,095	12,640,096,737		
16. Current corporate income tax expenses	51		2,671,839,970	3,161,024,184		
17. Deferred corporate income tax expenses	52		8,278,870			
18. Profit after tax (60=50 - 51 - 52)	60		12,675,791,255	9,479,072,553		
18.1 Profit after tax of minorities	61		140,683,827			
18.2 Profit after tax of the parent company's shareholders	62		12,535,107,428	9,479,072,553		
19. EPS (VND/share)	70					

## **CASH FLOW STATEMENT**

As at Mar 31, 2011 (Direct method)

Unit: VND

Items	Code	Note	Accumulation		
			Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		130,031,576,835	83,699,317,288	
2. Cash paid for supplier	02		(63,586,945,790)	(62,427,052,518)	
3. Cash paid for employee	03		(7,906,283,606)	(5,213,355,423)	
4. Cash paid for interest	04		(7,572,042)	-	
5. Cash paid for corporate income tax	05		(2,715,125,326)	(1,630,797,554)	
6. Other receivables	06		7,632,382,864	29,642,758,260	
7. Other payables	07		(11,264,627,746)	(34,440,404,962)	
Net cash provided by (used in) operating activities	20		52,183,405,189	9,630,465,091	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(697,225,800)		
Cash received from liquidation or disposal of capital assets and other long-term ass	22				
Cash paid for lending or purchase debt tools of other companies	23				
4. Withdrawal of lending or resale debt tools of other companies	24				
5. Cash paid for joining capital in other companies	25			(22,704,000,000)	
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		191,483,310	291,732,690	
Net cash used in investing activities	30		(505,742,490)	(22,412,267,310)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33				
4. Cash paid to principal debt	34				
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36		(15,932,450,700)	(8,014,161,000)	
Net cash (used in) provided by financing activities	40		(15,932,450,700)	(8,014,161,000)	
Net cash during the period (20+30+40)	50		35,745,211,999	(20,795,963,219)	
Cash and cash equivalents at beginning of year	60		17,037,708,863	72,740,817,141	
Influence of foreign exchange fluctuation	61		80,578,480		
Cash and cash equivalents at end of year (50+60+61)	70		52,863,499,342	51,944,853,922	