## BALANCE SHEET

At as Mar 31, 2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 218,971,198,775 | 166,610,123,535 |
| I. Cash and cash equivalents | 110 |  | 17,037,708,863 | 52,863,499,342 |
| 1. Cash | 111 |  | 17,037,708,863 | 15,263,499,342 |
| 2. Cash equivalents | 112 |  |  | 37,600,000,000 |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 103,077,409,704 | 64,310,606,208 |
| 1. Trade accounts receivables | 131 |  | 96,701,747,092 | 56,568,002,544 |
| 2. Advances to suppliers | 132 |  | 5,014,884,661 | 4,745,165,080 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 1,693,885,985 | 3,330,546,618 |
| 6. Provision for short-term bad receivables | 139 |  | (333,108,034) | (333,108,034) |
| IV.Inventories | 140 |  | $\mathbf{9 7 , 0 0 2 , 2 4 2 , 3 5 0}$ | 47,278,806,779 |
| 1. Inventories | 141 |  | 97,678,833,350 | 47,652,910,779 |
| 2. Provision for devaluation of inventories | 149 |  | (676,591,000) | (374,104,000) |
| V. Other short-------------1 | 150 |  | 1,853,837,858 | 2,157,211,206 |
| 1. Short-term prepaid expenses | 151 |  | 847,704,739 | 880,327,109 |
| 2. VAT deductible | 152 |  | 178,506,666 | 152,094,034 |
|  | 154 |  | 106,464,442 | 106,464,442 |
| 4. Other short-term assets | 158 |  | 721,162,011 | 1,018,325,621 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 84,015,146,336 | 56,635,998,806 |
| I. Long-term receivables | 210 |  | 84,---------3-- | ------------ |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision forlong-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 51,488,387,514 | 51,848,250,976 |
| 1. Tangible fixed assets | 221 |  | 44,820,278,067 | 45,236,407,529 |
| -Historical cost | 222 |  | 58,557,523,439 | 65,282,342,906 |
| - Accumulated depreciation | 223 |  | (13,737,245,372) | (20,045,935,377) |
| 2. Finance leases fixed assets | 224 |  | ------------------ | ----------------- |
| -Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 3,025,612,556 | 2,947,062,556 |
| -Historical cost | 228 |  | 3,966,787,000 | 3,966,787,000 |
| -Accumulated depreciation | 229 |  | (941,174,444) | (1,019,724,444) |
| 4. Construction in progress expenses | 230 |  | 3,642,496,891 | 3,664,780,891 |
| III. Property investment | 240 |  | ------------- | -------------- |
| -Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | ----------------- | ---------------- |
| IV.Long-term financial investments | 250 |  | 31,906,632,100 | 4,177,632,100 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 29,546,638,000 | 1,817,638,000 |
| 3. Other long-term investments | 258 |  | 3,944,000,000 | 3,944,000,000 |
|  | 259 |  | (1,584,005,900) | (1,584,005,900) |
| V.Other long-term assets | 260 |  | 620,126,722 | 610,115,730 |
| 1. Long-term prepaid expenses | 261 |  | 620,126,222 | 610,115,730 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | - | ---------------- |
| VI. Goodwill | 269 |  |  | 26,858,520,000 |
| TOTAL ASSETS | 270 |  | 302,986,345,111 | 250,104,642,341 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 97,520,272,914 | 61,499,920,249 |
| I. Short-term liabilities | 310 |  | 96,959,380,914 | 60,896,047,029 |
| 1. Short-term borrowing and debts | 311 |  | - | - |
| 2. Trade accounts payable | 312 |  | 49,753,867,843 | 14,909,534,521 |
| 3. Advances from customers | 313 |  | 12,794,721,953 | 4,778,186,900 |
| 4. Taxes and liabilities to State budget | 314 |  | 6,476,973,915 | 6,654,573,505 |
| 5. Payable to employees | 315 |  | 18,316,199,985 | 13,065,144,177 |
| 6. Payable expenses | 316 |  | 188,147,569 | 113,164,310 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 3,-379,959,409 | 12,350,239,573 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11.--------------------- | 323 |  |  | 9,-025,--------7 |
| II. Long-term liabilities | 330 |  | 560,892,000 |  |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 560,892,000 | 560,892,000 |
| 5. Deferred income tax | 335 |  |  | 8,278,870 |
| 6. Provision for unemployment allowance | 336 |  | - | 34,702,350 |
| 7. Provision for long-term liabilities | 337 |  | - | --- |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 205,466,072,197 | 184,782,710,500 |
| I. Capital sources and funds | 410 |  | 205,466,072,197 | 184,782,710,500 |
| 1. Paid-in capital | 411 |  | 81,341,610,000 | 81,341,610,000 |
| 2. Capital surplus | 412 |  | 54,797,592,850 | 54,808,352,850 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  | (1,345,000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 4,639,228,115 | ------------------ |
| 7. Investment and development fund | 417 |  | 17,636,370,157 | 29,390,676,596 |
| 8. Financial reserve fund | 418 |  | 3,837,898,950 | 6,052,457,695 |
| 9. Other fund belong to owner's equity | 419 |  | -------------------------- | ------------------------- |
| 10. Retained profit | 420 |  | 43,213,372,125 | 13,190,958,359 |
| 11.-Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | - | 3,822,011,592 |
| TOTAL RESOURCES | 440 |  | 302,986,345,111 | 250,104,642,341 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 2. Goods held under trust or for processing |  |  | 1,431,386,527 | 1,431,386,527 |
|  |  |  | 50,753,000 | 50,753,000 |
|  |  |  |  |  |
| + USD |  |  | 111,753.05 | 7,869.24 |
| + EUR |  |  | 447,383.90 | 813,732.48 |

## National Seed Joint Stock Company

INCOME STATEMENT

## Quarter 1/ 2011

Unit: VND

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 |  | 103,023,175,434 | 74,056,080,554 |
| 2. Deductions | 02 |  | 5,478,782,550 | 4,016,176,242 |
| 3. Net sales and services | 10 |  | 97,544,392,884 | 70,039,904,312 |
| 4. Cost of goods sold | 11 |  | 68,871,245,726 | 47,924,614,660 |
| 5. Gross profit | 20 |  | 28,673,147,158 | 22,115,289,652 |
| 6. Financial income | 21 |  | 809,738,609 | 1,129,095,812 |
| 7. Financial expenses | 22 |  | 76,297,699 | 435,803,492 |
| Include: Interest expense | 23 |  | 7,572,042 |  |
| 8. Selling expenses | 24 |  | 7,584,797,911 | 5,632,243,194 |
| 9. General \& administrative expenses | 25 |  | 6,655,219,571 | 4,550,142,041 |
| 10. Net operating profit | 30 |  | 15,166,570,586 | 12,626,196,737 |
| 11. Other income | 31 |  | 284,924,409 | 19,000,000 |
| 12. Other expenses | 32 |  | 95,584,900 | 5,100,000 |
| 13. Other profit | 40 |  | 189,339,509 | 13,900,000 |
| 14. Profit or loss in joint venture | 45 |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 15,355,910,095 | 12,640,096,737 |
| 16. Current corporate income tax expenses | 51 |  | 2,671,839,970 | 3,161,024,184 |
| 17. Deferred corporate income tax expenses | 52 |  | 8,278,870 |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 12,675,791,255 | 9,479,072,553 |
| 18.1 Profit after tax of minorities | 61 |  | 140,683,827 |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 12,535,107,428 | 9,479,072,553 |
| 19. EPS (VND/share) | 70 |  |  |  |

## CASH FLOW STATEMENT

## As at Mar 31, 2011 (Direct method)

Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 130,031,576,835 | 83,699,317,288 |
| 2. Cash paid for supplier | 02 |  | (63,586,945,790) | (62,427,052,518) |
| 3. Cash paid for employee | 03 |  | (7,906,283,606) | $(5,213,355,423)$ |
| 4.-Cash paid for--------- interest | 04 |  | (7,572,042) | --------------- |
| 5. Cash paid for corporate income tax | 05 |  | (2,715,125,326) | (1,630,797,554) |
| 6. Other receivables | 06 |  | 7,632,382,864 | 29,642,758,260 |
| 7. Other payables | 07 |  | (11,264,627,746) | (34,440,404,962) |
| Net cash provided by (used in) operating activities | 20 |  | 52,183,405,189 | $\mathbf{9 , 6 3 0 , 4 6 5 , 0 9 1}$ |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (697,225,800) |  |
|  | 22 |  |  |  |
|  | 23 |  |  |  |
|  | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  | (22,-------------000) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 191,483,310 | 291,732,------100 |
| Net cash used in investing activities | 30 |  | (505,742,490) | (22,412,267,310) |
|  |  |  |  |  |
|  |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, r-----------------------1schased stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to--------->> | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (15,--932,--------70, |  |
|  | 40 |  | (15,932,450,700) | (8,014,161,000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 35,745,211,999 | (20,795,963,219) |
| Cash and cash equivalents at beginning of year | 60 |  | 17,037,708,863 | 72,740,817,141 |
| Influence of foreign exchange fluctuation | 61 |  | 80,578,480 |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | $\mathbf{5 2 , 8 6 3 , 4 9 9 , 3 4 2}$ | 51,944,853,922 |

